57 YEARS OF EXPERIENCE

Years Establishing Manufacturing Companies in Mexico

COLLECTRON

Collectron International Services, Corp

Your Success **is Our Success**

COLLECTRON
Collectron International Services, Corp

Founded in 1968, has established over **300 companies** in Mexico and generated more than **500,000 jobs.**

For the past 57 years, we have worked with a wide range of industries as the ORGINAL SHELTER

+300 SUCCESS STORIES

Aerospace

Collins
Delastek
Optimize Manufacturing Company
Rockwell International
Thermax, a Belden CDT Company
United Technologies

Automotive

American Motors Automotive
Autoneum Automotive
Chrysler- Coleman Automotive
Janesville Products Automotive
Prestolite Wire Automotive
Tripe A Automotive
Walbro Corporation Automotive
Zodiac Automotive

Healthcare

American Safety Razor
Megas Beauty Care
Younger Optics

Data Processing

Offshore Data Processing
Ralston Purina
USA Plus

Electronics

Alcatel
Alden Products Company
American Electric Cord Sets
American Redemption Systems
AMP, Inc.
Applied Magnetics
Applied Power, Inc.
Arrow Electronics
Avnet
Badger Meter Company
Burndy
Carlisle
Chamberlain Mfg. Company
Communications Instruments, Inc.
Components Assembly Corp.
Creation Technologies
Curtis Industries
Federal Electronics
Geleral Electric Company
Hitran Corporation
ITT Cannon
ITT Power Systems
Litton Winchester Electronics
Lowrey Organ Company
M/A Com Antenna 6 Cable
Memorex Corporation
Midcom, Inc.
MKS Instruments, Inc.
MKS Newport
Molex, Inc.
New England Interconnect Systems
Nortronics Company Inc.
Siemens
Steward, Inc.
TEMSA
Unicom Systems
Viking Electronics Inc.
West American Sound
Whitney Blake Co. of Vermont
Wickes Mfg. Company
Xerox Corporation
Yupiteru Industries, Ltd.
MINSA
BOC Edwards

Machining / Metal Processing

Adams Russel
Advanex
Amphenol - Optimize
AT Blades
Cincinnati Tyrolit
Fab- Braze Corporation
Figeac
Ichor
JST
Kinematics KMI
Moen, Inc.
Otis Elevators
Radiall
Samsonite
Schlage Lock Company
Thorco Industries, Inc.
Weiser Lock

Other Industries

American Brands/ Wilson Jones
American Safety Razor
Bali Company, Inc.
Betlar, Inc.
Crescent Cardboard Company
Delmed, Inc.
Ebergard- Faber
Elkhart Door, Inc.
Erie Glass
Eurofresh Farms
Jeld Wen
Laidlaw Corporation
Lundby of America
Megas Beauty Care
Nashua Corporation
National Mall Front & Design
Offshore Data Processing, Inc.
Packaging Corporation of America
Poulan Weed Eater
Prestini Musical Industries Corporation
Ryobi Outdoor Products, Inc.
Schlage Lock Company
Sperry Univac
Summit Window & Patio Door
The Merrymac Collection
The Penn Companies
Tiffany
Treasure Craft, a Pfaltzgraff Company
Weiser Lock
West Coast Industries, Inc.

Current and **former clients**

For the past 57 years, we have worked with a wide range of industries as the **ORGINAL SHELTER.**

Collectron's customers work under

CERTIFICATIONS
OF OUR CLIENTS

Sonitronies.
S. de R.L. de C.V.

Agua Prieta, Sonora
Nogales, Sonora

COLLECTRON
Collectron International Services, Corp

Corporate Shelter Plan Structure

Sonora S Plan
S. de R.L. de C.V.

Querétaro, Querétaro
Hermosillo, Sonora
Santa Ana, Sonora
Obregón, Sonora

Administradores de Maquila
S. de R.L. de C.V.

Sonora, Querétaro
Tijuana

Mission and Quality Policy

Providing our customers with the professional services needed to operate as an industrial maquiladora in Mexico.

Maintaining excellence in our quality standards to ensure customer satisfaction and promote the continuous improvement of our services.

Creating a work environment that offers our workers the opportunity to develop and grow professionally.

Being an active participant in our community.

Project Assessment

- Obtain information and assist the analysis of your company's endeavours.
- Assist in the site selection.
- Assist in the evaluation of your personnel needs.
- Provide you with an estimated cost of your mexican facility.

Nogales, Sonora

POPULATION
425,000
Inhabitants

LABOR FORCE
193,000

MANUFACTURING EMPLOYEES
+35,000

MANUFACTURING COMPANIES
120

COLLECTRON CLIENTS
20

INFRASTRUCTURE

International Highway	
Airport	
Train	
Industrial Parks	12

EDUCATION

High Schools	33
Universities	9
Technical Schools	13

MAIN MANUFACTURING PROCESESS

Composites	Harnesses
Machining	Sand Casting
Plating	Heat Treatment
Assembly	Injection Molding

LOCATION
Borders with Nogales, Arizona, USA

+200
MANUFACTURING COMPANIES STARTED WITH COLLECTRON

Santa Ana, Sonora

POPULATION
15,100
Inhabitants

LABOR FORCE
8,000

MANUFACTURING EMPLOYEES
+35,000

MANUFACTURING COMPANIES
3

COLLECTRON CLIENTS
1

INFRASTRUCTURE

Industrial Parks	1

EDUCATION

High Schools	1
Universities	2
Technical Schools	1

MAIN MANUFACTURING PROCESESS

Assembly | Harnesses

Santa Ana's largest employer is a **Harness manufacturing company** established by **Collectron.**

LOCATION
Borders with Nogales, Arizona, USA

6
MANUFACTURING COMPANIES STARTED WITH COLLECTRON

Hermosillo, Sonora

POPULATION
1,000,000
Inhabitants

LABOR FORCE
300,000

MANUFACTURING EMPLOYEES
+60,000

MANUFACTURING COMPANIES
50

COLLECTRON CLIENTS
5

EDUCATION

High Schools	104
Universities	43
Technical Schools	65

INFRASTRUCTURE

International airport with cargo capacity	1
Industrial Parks	13

TRANSPORTATION (DAILY FLIGHTS)

Los Angeles	Guadalajara, Mx
Phoenix, Az	Monterrey, Mx
Mexico City	Mexicali, Mx

MAIN MANUFACTURING PROCESESS

Machining	Insjection Molding
Assembly	Sheet Metal
Harnesses	Aerostructures

LOCATION
State Capital.
168mi south of the USA border

15
MANUFACTURING COMPANIES STARTED WITH COLLECTRON

Seamless Manufacturing Operations in Mexico

SIAMM Sonora Institute for Aerospace and Advanced Manufacturing

Ford Plant, largest automotive project in Northwestern Mexico

Cd. Obregón, Sonora

POPULATION
500,000
Inhabitants

LABOR FORCE
135,000

MANUFACTURING EMPLOYEES
+22,000

MANUFACTURING COMPANIES
50

COLLECTRON CLIENTS
4

EDUCATION

High Schools	10419
Universities	15
Technical Schools	

INFRASTRUCTURE

International airport with cargo capacity	1

TRANSPORTATION (DAILY FLIGHTS)

- Mexico City
- Monterrey, Mx
- Tijuana, Mx
- Guadalajara, Mx
- Hermosillo, Mx

MAIN MANUFACTURING PROCESESS

- Machining
- Assembly
- Harnesses
- Injection Molding
- Plating
- Special Processing

LOCATION
320mi south of the USA border
80mi south of Guaymas, Sonora.

6
MANUFACTURING COMPANIES STARTED WITH COLLECTRON

Seamless Manufacturing Operations in Mexico

Aerospace Client with Fully integrated processes such as: plating, machining, molding. Employing 750 people.

Agua Prieta, Sonora

POPULATION

130,000

Inhabitants

LABOR FORCE

34,000

MANUFACTURING EMPLOYEES

+4,000 GILDAN, TAKATA, APTEES

MANUFACTURING COMPANIES

35

COLLECTRON CLIENTS

2

EDUCATION

High Schools	9
Universities	5
Technical Schools	4

INFRASTRUCTURE

Buildings Available	2
Buildings under construction	1

MAIN MANUFACTURING PROCESESS

Assembly
Harnesses
Packing

LOCATION

It stands on the Mexico–U.S. border, adjacent to the town of Douglas, Arizona.

Tijuana, Baja California

POPULATION

2,100,000

Inhabitants

LABOR FORCE

1,100,000

MANUFACTURING EMPLOYEES

300,000

MANUFACTURING COMPANIES

400

EDUCATION

High Schools	275
Universities	40
Technical Schools	360

INFRASTRUCTURE

International airport - CBX to San Diego, Ca.	1
Industrial Parks	36
Railroad	1

MAIN MANUFACTURING PROCESESS

Electronics	Medical Devices
Machining	Assembling

LOCATION

Distance to Long Beach- 130 mi

Distance to Los Angeles- 138mi

Distance to Border- 2mi

Querétaro, Querétaro

POPULATION

2,000,000

Inhabitants

LABOR FORCE

900,000

ACTION ANNUAL HIGHER EDUCATION GRADUATES

9,000 AVERAGE AGE: 26

TOTAL MANUFACTURING COMPANIES

300

WORKERS EMPLOYED BY THE MANUFACTURING INDUSTRY

64,500

EDUCATION

High Schools	150
Universities	72
Technical Schools	25

INFRASTRUCTURE

- Industrial Parks 22
- International Airport (Cargo Capacity)
- International/Regional
- Highways
- Railway

MAIN MANUFACTURING PROCESESS

Machining	Injection Molding
Assembly	Sheet Metal
Harnesses	Aerostructures

TRANSPORTATION (DAILY FLIGHTS)

Dallas, Tx	Monterrey, Mx
Houston, Tx	Cancun, Mx
Tijuana, Mx	

LOCATION

Querétaro is the capital and largest city of the state of Querétaro, located in central Mexico.

PORTS OF ENTRY

Laredo, Texas 568 mi

Mexico City, Mexico 136 mi

Administrative Departments

Sonitronies / Sonora S. Plan

Shelter

Sonitronies / Sonora S. Plan

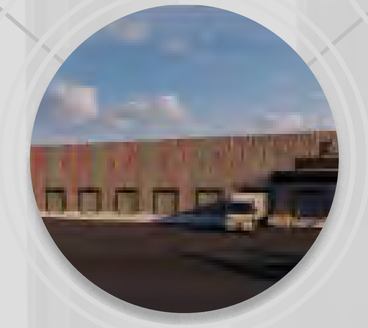
Human Resources

Accounting

Customs & Logistics

Operations

Environmental



Warehouse/ Staging

Facilities

Your Administrative Staff in Mexico

Human Resources

- Implements Human Resources policies and procedures through the HR Coordinator.
- Screens, tests, and hires both direct and indirect labor personnel.
- Assists in the implementation of training programs.
- Provides medical services to employees.
- Secures the necessary safety and hygiene permits from the labor department.
- Coordinates employee social events.

Accounting

Under the shelter program

- Mexico Federal, State and City Tax Compliance
- Mexico, Corporate Financial Compliance
- Profit Sharing

On Behalf of the client Mexican Operating Expenses

- Rent
- Freight
- Utilities
- Local Suppliers
- Mexican Brokers
- Payroll throug Direct Deposit
- Business Model

As a Maquila Shelter Service

- Cash Flow Administration
- Bank Reconciliation
- Income Tax Calculation and Payment
- Value Added Tax Refund Submission
- Safe Harbor/ APA Administration
- Vendor Payment and Invoice Administration
- Financial Statement
- Corporate Offices
- P&L Balance Sheet, Trial Balance, etc.
- Payroll Administration
- Social Security Administration

Customs and Logistics

- Evaluate your product
- Obtain United States and Mexican Customs permits
- Process your daily shipments
- Through our system, we maintain inventory of your raw materials and equipment
- Arrange tansportation with the freight company of your choice
- 13 trade agreements with 50 different countries

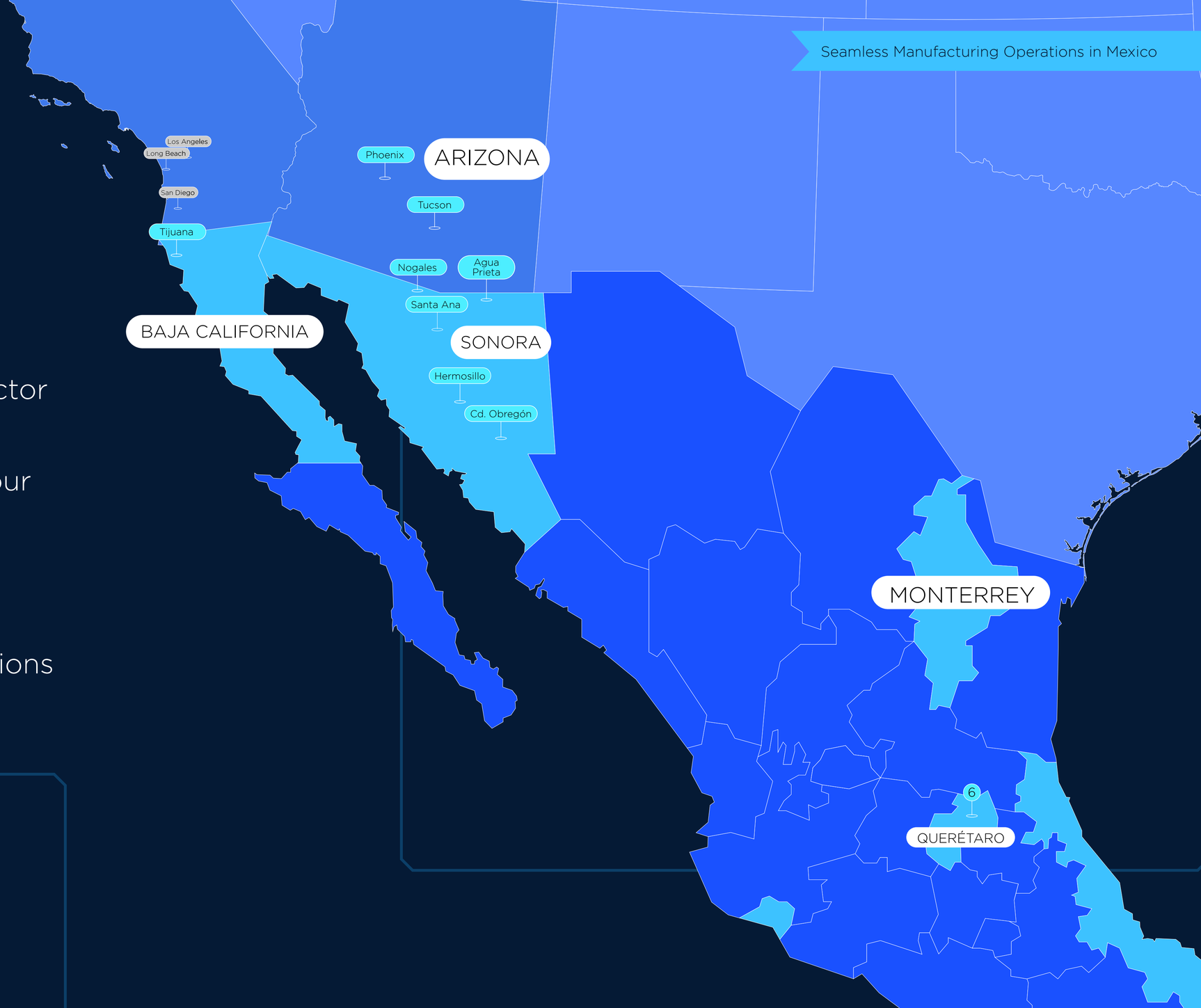
Operations

- Installations engineering support on your start-up or expansion project.
- Tier I & Tier II Business Model
- Support in the procurement of raw materials
- Support in developing sales in Mexico

Seamless Manufacturing Operations in Mexico

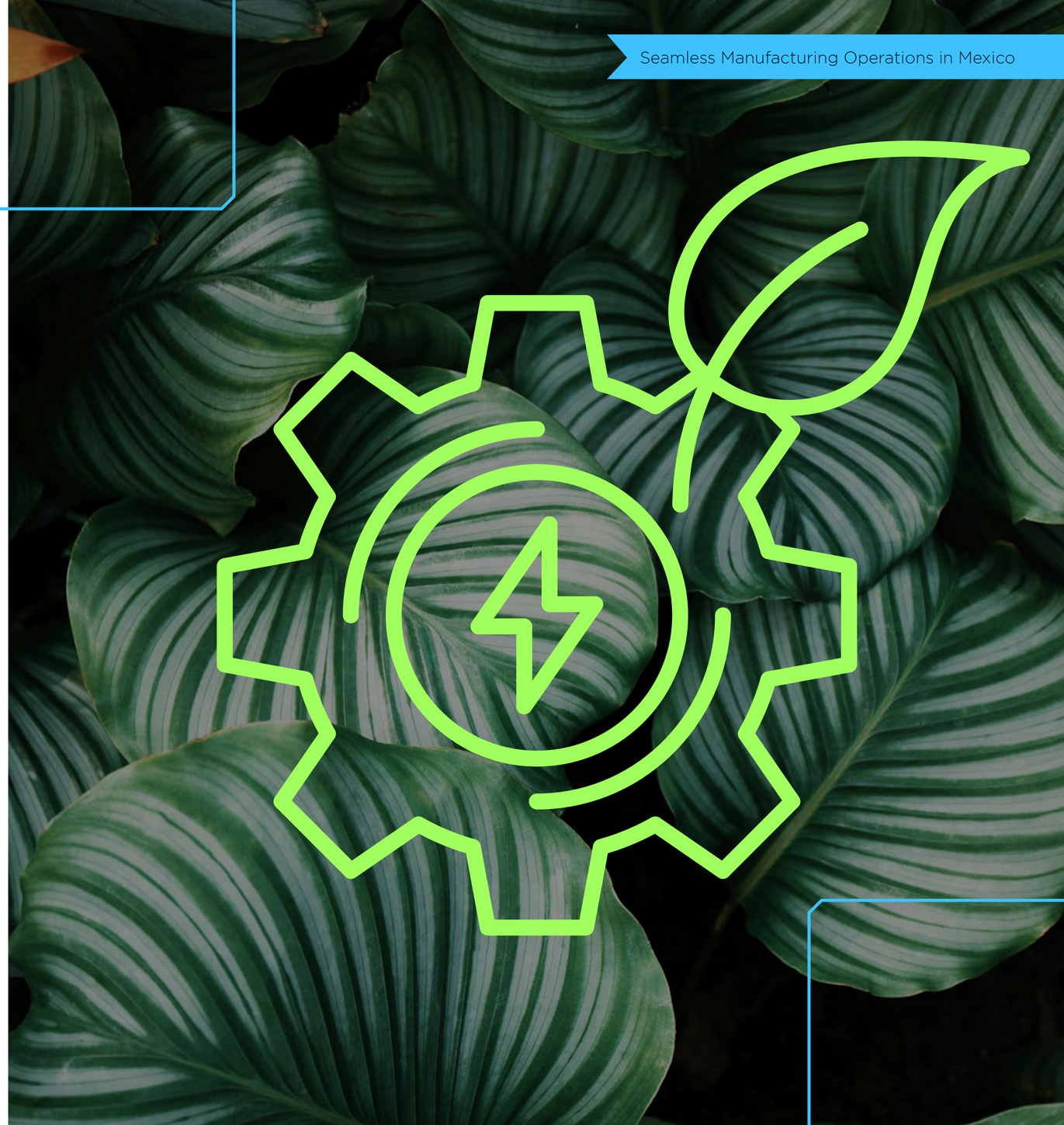
Facilities

- Act as your general contractor for plant facilitation
- Assist you in developing your plant layout
- Contract utilities and other energy requirements
- Contract your communications and IT requirements



Environmental

- Obtain all permits, authorizations, registrations, and licenses required to start and operate in Mexico
- Ensure all facilities comply with environmental laws and regulations
- Keep you informed of all legal provisions and regulations, including any updates or changes



STPS
Secretaría de Trabajo y Previsión Social

Gobierno del Estado de Sonora

CEDES
Comisión de Ecología y Desarrollo Sustentable del Estado de Sonora

SEMARNAT
Secretaría del Medio Ambiente y Recursos Naturales

SALUD
Secretaría de Salud

PROFEPA
Procuraduría Federal de Protección al Ambiente

Sky Harbor International Airport, Phoenix Arizona.

Cd. Obregon International Airport, Cd. Obregon Sonora

Nogales International Airport, Nogales, Sonora

General Ignacio Pesqueira International Airport, Hermosillo, Sonora

Tucson International Airport, Tucson, Arizona

Warehouse/ Staging

Assign shipping and receiving stagins area for loading and unloading equipment, material and finished goods

Inspect and check shipment documentation. Assist in selecting freight carriers for your transportation needs

Assist you in securing extra warehouse space if needed

6 airports in the Collectron's area of operations

Seamless Manufacturing Operations in Mexico

BD
- Sales
- Customer Service
- Invoice Issuance

OPERATION
- Building Insurance (Collectron Coordinates to Obtain the Insurance in Your Behalf but is a Pass Through Cost to You)
- Assets Insurance (Collectron Provides Rate Options, Pass Through Cost to the Client)
- Manufacturing
- Maintenance
- Quality
- Production Planning
- Quality Certification
- Purchase Indirect Materials / Spare Parts
- Building Maintenance

LOG
- Freight Options / Quotes
- VAT Management
- Materials
- Purchasing Direct Material
- Freight Contracting
- Freight Coordination

CUSTOMS
- Compliance
- Annex 24 & 30
- Inventory Annex 24 Comparison
- Customs Fees Reports
- Internal Audits
- Prepare and File Annual Reports for the Ministry of Economy
- Audits with Government Agencies (SAT)
- Annual Report
- Control of Scrap
- Temporary Raw Material (Collectron Notifies Status & Client Confirms Actions to Take)
- Inventory Annex 24 Information
- Customs Fees
- Scrap Management

IMPORT & EXPORT
- Permits
- Monitor Valorized Bills of Materials (BOM)
- Control and Audit Custom Broker Services
- Control Foreign Trade Legal Documents with Mexican Clients and Suppliers
- On-going Import & Export Software Maintenance
- Packing
- Permits Information
- Raw & Finished Goods Information
- Equipment Information
- Origin Certificate
- Customs Documents
- Equipment

INVENTORY MANAGEMENT
- Customs (Collectron & Client)
- SAP
- Physical Inventory

A&G
- Payroll Payroll Taxes
- Profit Sharing (Annual Basis - Included in the Shelter Fee)
- Statutory Accounting
- Monthly Tax Return - Income Tax & Withholding Income Tax
- Account Payable & Receivable
- IMMEX / VAT Certification
- Government Audit / Inspection
- Monthly Tax Return - VAT & Withholding VAT
- Coordination of External Auditing
- Cost Accounting
- General Administration
- Treasury
- Finance

HR
- Labor Benchmarking
- Recruiting & Hiring
- Individual Labor Agreements
- Control of Personnel Files
- Administration of Medical and Life Insurance
- Labor Issue / Compliance
- Union Matters
- Lawsuit Management (Client Pays Severance)
- Pre - Payroll
- Induction for New Hires
- Coordinate Employee Social Events
- Cafeteria Administration (Pass Through Cost to the Client)
- Administration of Transportation Services for Employees (Pass Through Cost to the Client)
- Payroll Approval

HR
- Audits from Governmental Agencies (STPS)
- Attend Client's HR Audits
- Register Training Program before STPS
- Prepare & Deliver DC4 Training Format Before STPS
- Absenteeism Control
- Retention of Personnel
- Perform Organizational Environment Survey
- Nurse
- Integrate & Follow Up Training Commission
- On-Job Training
- Hiring Approval
- Employee Contract Termination Approval
- Salary Increases Approval

EHS
- Enviromental Permits & Licenses (Pass Through Cost to the Client)
- Health & Safety Permits (Pass Through Cost to the Client)
- Accident Investigations
- Internal Audits
- Official Inspection
- Civil Protection Program
- Non-Hazardous and Hazardous Waste Management
- Environmental Studies (Noise, Illumination)
- Training (Health and Safety Topics)

IT
- Hire I.T. Communications
- Provide Access to Customs Management Software
- Provide Accounts Payable & Recivable Management Software
- Provide Quotes on Softwares
- Voice & Data Management
- Devices Maintenance

PROJECT MANAGEMENT
- Provide MSP Timeline in Order to Start-Up or Expand Operations in Mexico
- Have Weekly Meetings (Client & Collectron) to Follow-Up Timeline
- Provide Bids for Sites, Buildings
- Supervise Departments to Have Items Done on Time and Within the Budget
- Hire Utilities (Water, Power, Natural Gas)
- Utilities - Invoice Management
- Coordinate Facility Improvements with Landlord
- Follow-Up MSP Activities Under Client's Responsibility
- Project Resources

OTHER
- Expats Services (School & Housing Search, Immigration Permits)
- Management of Relations with Chambers of Commer, Associations and Organizations
- Raw Material Procurement Support
- Obtain Government Incentives Proposals
- Provide 150 S.Q.F.T. Staging Area in Nogales Az. Warehouse

300 PEOPLE COLLECTRON'S STAFF

- CLIENT RESPONSIBILITY
- SHELTER'S RESPONSIBILITY WITH RESOURCES ALLOCATED IN SHELTER'S OFFICE
- SHELTER'S RESPONSIBILITY WITH RESOURCES ALLOCATED IN CLIENT'S / PLANT
- 3RD PARTY RESPONSIBILITY

57

YEARS OF EXPERIENCE

COLLECTRON

Collectron International Services, Corp

Vision

To become a Mexican company recognized for the quality of its people, technical expertise, and experience in international business—capable of attracting and retaining investment in Mexico, guided by multicultural values and integrity.

Thank you for giving us the opportunity to share everything that Mexico's Maquiladora Industry and the Shelter Program have to offer!